BOARD MEETING MINUTES

Our Mission:
Serve all Alpaca Owners Association Members to facilitate their success within the alpaca industry.
Our Vision:
A recognized and sustainable North American alpaca industry for alpaca owners, alpaca breeders and those who design, produce and sell alpaca related products and services.

Board of Directors: Jennifer Hack, President; Wendy Dittbrenner, Vice President; Lynn Eden, Treasurer (Absent); Sharon Milligan, Secretary; Wini Labrecque, Director; Scott Miller, Director; Jeff Williamson, Director; Rhonda Deschner, Director; Michael Livingston, Director

AOA Corporate Counsel: Sheri Visani (for Executive Session portion only)
HBE Auditors, Morganne Fuller and Niki Stehlik (for the Financial Audit presentation)

Executive Director: Robin Gifford

Meeting: Board Meeting, Monday March 28, 2022; 4:00pm Pacific/7:00pm Eastern

1.0 MEETING OPEN:
Meeting opened at 7:07pm Eastern time.

2.0 CONSENT AGENDA:
February minutes vote ratified, Special BOD meeting minutes ratified, Executive Director's Report, Dashboard, Social Media Stats, Committee Reports NOT needing discussion or action. Motion to approve by Jeff, second by Scott, approved 8-0.

3.0 FINANCIAL REPORT:
Document reference: February Financials, Year to date Financials, Executive Financial Summary. Robin reported that we were exceeding budget projections but would not actually see this until the audit was approved and money would be moved forward from December. The National Show was well received and attended. The annual fundraising auction produced the best results witnessed in some years, far exceeding budget projections.

3.1 Audit Presentation from HBE.
The audit was completed and presented by Morganne Fuller and Niki Stehlik from auditing firm, HBE. Based on their independent audit of AOA financial records the following was determined.

1. All consolidated financial statements by AOA fairly represent the financial position of AOA.
2. AOA is following generally accepted accounting principles in the United States.

It was noted that AOA spends 81% of its budget on programs. The national non-profit average and goal is 75%.
Motion to accept the financial report by Robin and the Auditor report by Jeff, second by Mike, approved 8-0.

4.0 STRATEGIC DISCUSSION 1: Executive Session. Motion to enter by Scott, second by Jeff, approved 8-0.
The discussion involved a member's behavior.
4.1 After exiting the Executive Session (8:28pm Eastern time) a motion by Mike to notify the member of the complaint, per AOA policy 02-07 Investigating and Discipline, Suspension or Expulsion of a member. Corporate Counsel, Sheri Visani will prepare the written notification. There was a second by Wini, approved 8-0.

5.0 STRATEGIC DISCUSSION 2: AOA's relationship with ARF.
When requests are made for AOA to raise money by ARF for research projects, it is the AOA Board's expectation that ARF identify the project and how money will be used.

6.0 OTHER BUSINESS:

6.1 Marketing Committee. Motion by Scott, second by Rhonda to approve Stacie Chavez and Kelsey Lunsmann to the committee. Approved 8-0

6.2 Judges Advisory Committee. Motion by Scott, second by Jeff to approve Beverly Brehm and Helen Testa to the JAC to replace Sonia Perron and Sara Maclennan when their terms are finished.
Approved 8-0.

7.0 ADJOURNMENT: Motion by Scott, second by Rhonda. Meeting ended at 8:57pm Eastern time.
Next meeting: April 25, 2022.